Asia's Retail Innovation Hub



8-10 MAY 2024 Hong Kong Convention and Exhibition Centre



Retail Revival: Redefining Purchase Customer Experience in the New Era

The Leading Retail Show in Asia

Recognised as Asia's Retail Innovation Hub – **Retail Asia Conference & Expo (RACE)** is a must-attend event that conveys leading retail solutions in front of the most influential retailers and buyers in the Asia Pacific region. This one-stop expo covers featured sectors such as in-store retail experience, digital marketing, e-commerce and retail technology and operations, presenting the latest solutions for you to win business with the best solutions!

Each event is programmed to best respond to the changing trends in each aspect of the industry, aiming to help retailers tackle the business challenges in this fast-changing economy.

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Hong Kong Convention & Exhibition Centre

500+ Exhibitors & Brands



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"As a first-time exhibitor at Retail Asia Conference & Expo, we were blown away by the calibre of attendees and the level of engagement we received. The event provided us with a unique opportunity to **showcase our solutions and create new partnerships**. We're excited to see what the future holds."

Chloe Huang Merchant Marketing Senior Associate, Carousell Limited

Featured Exhibition Zones

AL ENGAGEMENT PLATFORM

Retail Experience & Marketing

In-store Design:

- Instore/ Footfall / Hot Zones Analytics & Optimisation
- Lights / Materials / Surfaces
- Outdoor Advertising
- POS / POP Displays & Marketing Services
- Printing / Signage / Decoration
- Shelving & Hanging Systems

Digital Marketing:

- Email Marketing
- Marketing Automation
- Mobile Marketing
- Social Media Marketing Tools
- Data Analytics
- Loyalty Systems

Shop Fitting / Store Design

- Shopping Trolleys / Baskets
- Visual Merchandising

"We've been exhibiting at Retail Asia Conference & Expo for several years now, and it continues to be a highlight for our business. The event provides us with a unique opportunity to showcase our solutions and connect with key decision-makers in the retail industry. We've seen real business growth as a result of our participation."

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Frankie Lei Business Development Manager, OmniWe Limited

Retail Technology & Operations

- Access Control
- · AR/ VR
- Artificial Intelligence/ Machine Learning
- Cash Management
- Communication Technologies & Networks
- Payment Systems / POS Hardware
- Price Labelling (ESL)
- RFID
- Robotics

E-commerce

- AI Chatbots
- CRM Solutions
- Cloud Services
- Digital Marketing
- E-commerce Platform / Solutions
- Marketplace Platforms
- Multi-channel Marketing Solutions

- SaaS (ERP, CRM, POS, HRM)
- Security Services
- Storage / Transport
- Supply Chain / Inventory / Logistics Management
- Surveillance Systems
- Warehouse Management Systems
- Weighing Technology
- Omnichannel / E-Commerce Solutions
- Online Payment / Banking **Solutions**
- Social Commerce
- Website Design / App Design/ Hosting / Content Management

---- RACE 2023 Buyers' Profile



Nature of Business

Beauty / Healthcare / Spa & Fitness

Electronic / Electrical Appliances / Safety Product

Academic Training Institute / Government / Association

Hotel / Hospitality --Management Services

Advertising / Marketing / Media / Printing / Public Relations / Visual Merchandising

> Manufacturer / Logistics / Transportation / R&D

> > Property Developer / Real Estate / Shoping Mall

Convenient Store/ Supermarkets

Others

3

15%

9%

14%

F&B / Catering

Accessories / Fashion / Home / Lifestyle Retail / Gift & Premium / Watches / Jewellery

> Importer / Exporter / Distributor / Wholesaler

eCommerce / Online Store / Payment Solutions / Banking

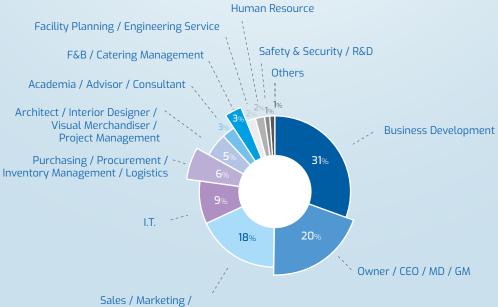
Countries & Regions



Finance / Administration /



Job F-unction



Brand Management / Public Relations

Visionary Buyers of Global Brands and Companies

9GAG A.S. WATSON ADOBE AEON STORES (HK) CO LTD AGNES B HK LIMITED AIRPORT AUTHORITY ALIBABA AMAZON AMERCIAN EXPRESS ANGLISS HONG KONG BANK OF CHINA BLISS & BLESS INTERNATIONAL LIMITED **BOSSINI ENTERPRISES LTD** BROADWAY CAFE DE CORAL CASETIFY CATALO CATHAY PACIFIC CATERING SERVICES CHANEL CHATERAISE HONG KONG CHECK POINT CHEUNG KONG CENTER PROPERTY MANAGE-MENT LTD CHICKS CHINA RAILWAY CHINA RESOURCES LOGISTICS CHINACHEM GROUP CHOI FUNG HONG COMPANY LIMITED CHOW SANG SANG CHOW TAI FOOK JEWELY CHUBB CITIC TELECOM INTERNATIONAL CITY CHAIN CITY SUPER COMPANY LIMITED CITYLINK CLP COMPANY CMHK CROWN-MOTORS CYBERPORT DAH CHONG HONG DAIRY FARM DECATHLON DFI RETAIL GROUP DFS EGO PHARMACEUTICALS HONG KONG LIMITED EMART **EMPERIO GROUP** EPSON HONG KONG LIMITED ESTEE LAUDER EU YAN SANG (HK)LTD FAIRWOOD FORTINET FRANCFRANC HONG KONG LIMITED FUBON BANK GALAXY ENTERTAINMENT GROUP GALAXY MACAU **GALERIES LAFAYETTE** GAP GELEC (HK) LTD

GENKI SUSHI HK GEOX GIORDANO LTD GOOGLE HANG LUNG PROPERTIES HENDERSON LAND DEVELOPMENT CO. LTD. HERMES HIANG KIE COFFEE HK DISNEYLAND HK EXPRESS HK JEBN LTD HK OCEAN PARK MARRIOTT HOTEL HKTVMALL HONG KONG DISNEYLAND HONG KONG JOCKEY CLUB HOSPITAL AUTHORITY HSBC HUA WEI HUGO BOSS HUNG FOOK TONG HUNG'S FOOD GROUP(吉野家) I T APPARELS LTD IKEA JARDINE RESTAURANT GROUP JOHNSON CONTROL JONES LANG LASALLE MANAGEMENT SERVICES LTD JW MARRIOTT K. WAH INTERNATIONAL LTD. K11 KAI SHING MANAGEMENT SERVICES LIMITED KERRY LOGISTICS (HK) LIMITED KERRY PROPERTIES HK LTD KINGDEE KOWLOON DEVELOPMENT CO LTD крмб KUEHNE & NAGEL LTD L'OCCITANE, MELVITA HONG KONG AND MACAU LADY M HONG KONG LIMITED LALAMOVE LCX LTD LEE KUM KEE LEIGHTON ASIA LENOVO PCCW SOLUTIONS LINK ASSET MANAGEMENT LIMITED L'OREAL HK LUKFOOK GROUP LULU LEMON LVMH FASHION GROUP M+ MUSFUM MA BELLE INTERNATIONAL MAXIM'S CATERERS LTD MCDONALDS MERKLE MGM MACAU MICROSOFT MTR

NAN FUNG DEVELOPMENT LTD. NEDAP ASIA LTD NESTLE HK LTD NEW BALANCE NEW WORLD COMPANY LIMITED NGONG PING 360 OCTOPUS CARDS LTD ORACLE PANERAI PARKNSHOP HK LTD. PCCW PINKOI.COM PLAZA PREMIUM GROUP PO LEUNG KUK PRADA ASIA LIMITED PRET A MANGER PRICERITE HOME LIMITED PUYI OPTICAL LIMITED PWC HONG KONG **RALPH LAUREN RED LINE LTD RICHEMONT ASIA PACIFIC** RIMOWA SANDS CHINA SHOPLINE SINO GROUP SKECHERS HONG KONG LIMITED SOGO HK LTD STAR FERRY COMPANY LIMITED STRAWBERRYNET SWIRE PROPERTIES SWISS WATCHES COMPANY LIMITED TAM JAI INTERNATIONAL CO. LTD. THE KORNER TIFFANY & CO ASIA PACIFIC LTD TORY BURCH TOWNGAS TOYS"R"US (ASIA) LIMITED TRICOR TRIPADVISOR UPS VANS LIMITED **VISA HONG KONG** VITASOY WEST KOWLOON CULTURAL DISTRICT AUTHORITY YMCA OF HONG KONG YOOV

...and more!

"Retail Asia Conference & Expo exceeded our expectations in every way. The quality of attendees was top-notch, and the event provided us with a platform to build brand awareness and **connect with decision makers in the retail industry.** We're already looking forward to next year's event."

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MUJI (HONG KONG) COMPANY LIMITED

Bond Tay Regional Sales Director, Whale Technologies HK Ltd.

---- RACE 2024 Event Highlights

Alongside boundless exhibition elements and procurement opportunities, RACE 2024 strives to bring a range of onsite educational seminars, conferences to stage during the three-day show. These events will play host to your targeted audiences in every possible angle, targeting to facilitate the needs of every retail professionals.





Retail Digital Marketing Conference



Maximise Your Exposure to **70,000+** Trade Buyers & Enlarge Your Audience Base.

As an exhibitor, you will receive a series of complimentary pre-event promotions until May 2024, which include:

- Direct Mailing
- E-newsletter
- Press & Media
- Social Media
- Telemarketing
- Website Promotion

Digital Solutions

Value UP! Digital Solution - Market Your Worth to the World

In the current technological era, all you need is a digital push to get your business noticed. With our industry related database, tailored service and wide connections, our new suite of digital solutions will help you hit the right target with the least amount of shots!



- Multiple Marketing Channels
- Competitive Timeframe

Successful case studies available! Contact our professional marketing team and we will guide you through the steps to make your pitch perfect.

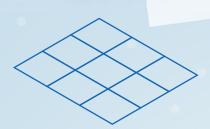
Strong Industry Support at RACE 2023

As the key event in the industry, RACE is supported by leading industry associations in Hong Kong, Macao, Mainland China as well as countries across Asia for its professionalism and offering an extensive high-quality portfolio. Besides innovative products and services, the show also brings an array of educational, inspiring conferences and seminars to cater the needs of industry members.

Below are the list of organisations that supported the past edition of RACE 2023:



2024 Exhibiting Packages



Space Only

Min. 18m² @US\$510/m²

Bare floor space, for large exhibitors or national groups who wish to build their own stand



Walk-on Package

Min. 9m² @US\$560/m²

Walls, carpet, lighting, fascia, power socket, counter & chairs



Premium Package

> Min. 18m² @US\$600/m²

Walls, carpet, lighting, fascia, company logo, power socket, counter, lockable cabinet, display shelves, table & chairs

Further Enhancement to SME Export Marketing Fund

Hong Kong Eligible Exhibitors are entitled to apply the "SME Promotion Funding" to save up to 50% exhibiting costs or HK\$100,000 subsidy for RACE 2024. For details, kindly visit http://www.smefund.tid.gov.hk

RACE 2024 will be co-located with Build4Asia 2024



Asia's leading tradeshow for the building, electrical engineering and security industries provides an interactive platform for market leaders to showcase cutting-edge technologies and solutions – from building materials & automation, total surveillance systems to smart city and green technologies.

Organiser



Informa Markets creates platforms for industries and specialist markets to trade, innovate and grow. Our portfolio is comprised of more than 550 international B2B events and brands in markets including Healthcare & Pharmaceuticals, Infrastructure, Construction & Real Estate, Fashion & Apparel, Hospitality, Food & Beverage, and Health & Nutrition, among others. We provide customers and partners around the globe with opportunities to engage, experience and do business through face-to-face exhibitions, specialist digital content and actionable data solutions. As the world's Leading exhibitions organiser, we bring a diverse range of specialist markets to life, unlocking opportunities and helping them to thrive 365 days of the year. For more information, please visit www.informamarkets.com.

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